

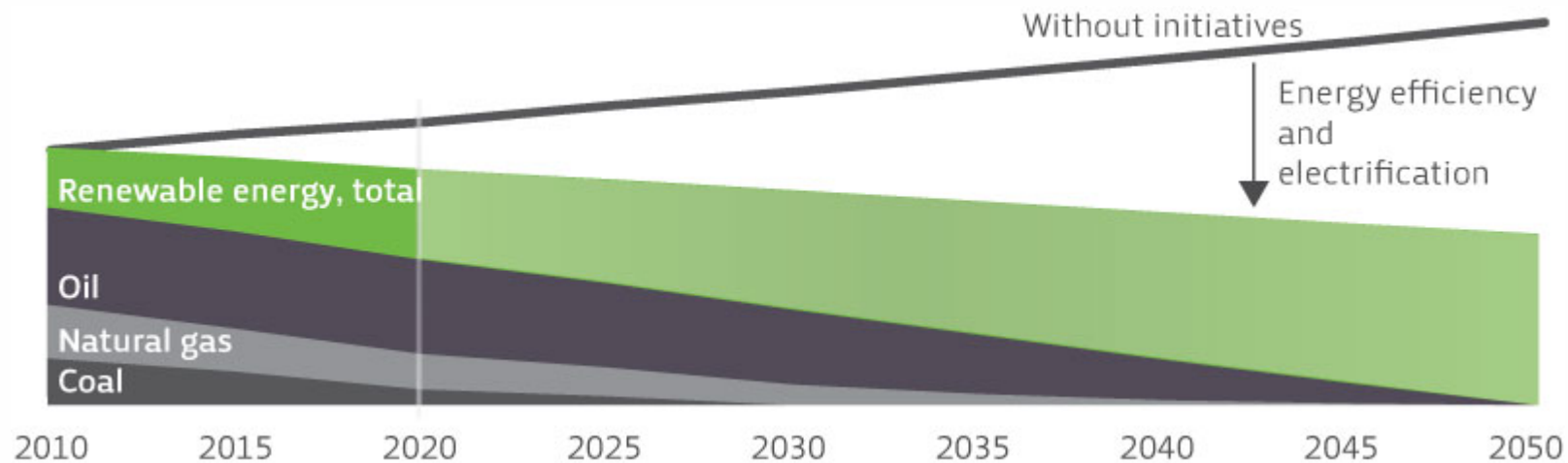


Energy efficiency Involvement om energy utilities

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President ecee

SWISS Cleantech, StromEffizienz Initiative
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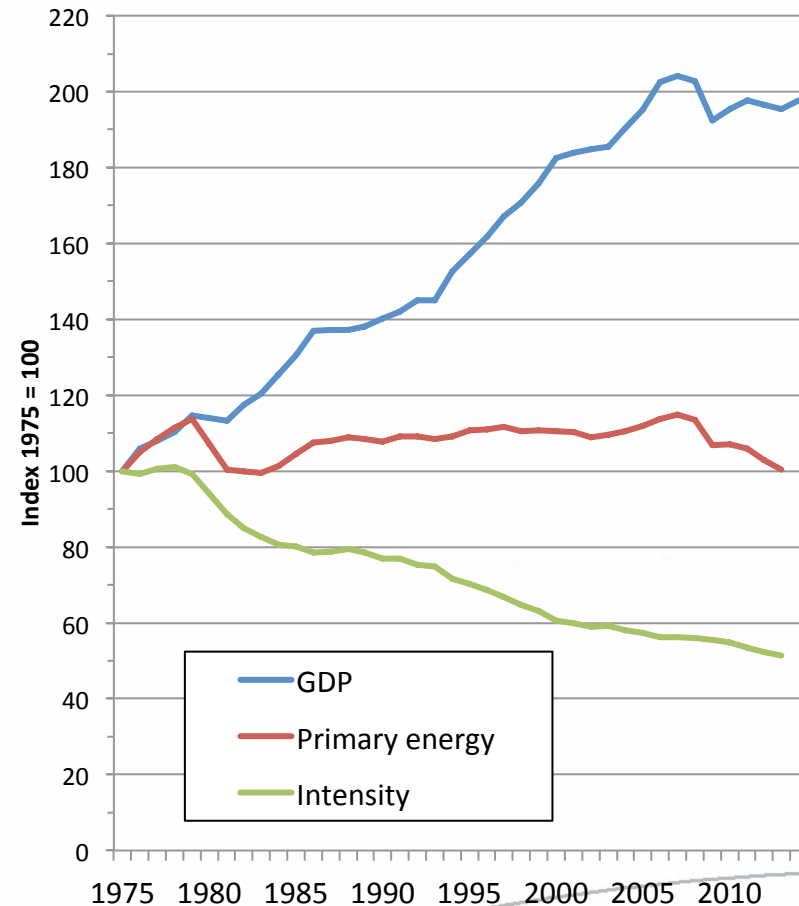
Independent of fossil fuels in 2050



- Strong improvement of energy efficiency in all sector
 - Includes electrification
- Increased use of renewable energy

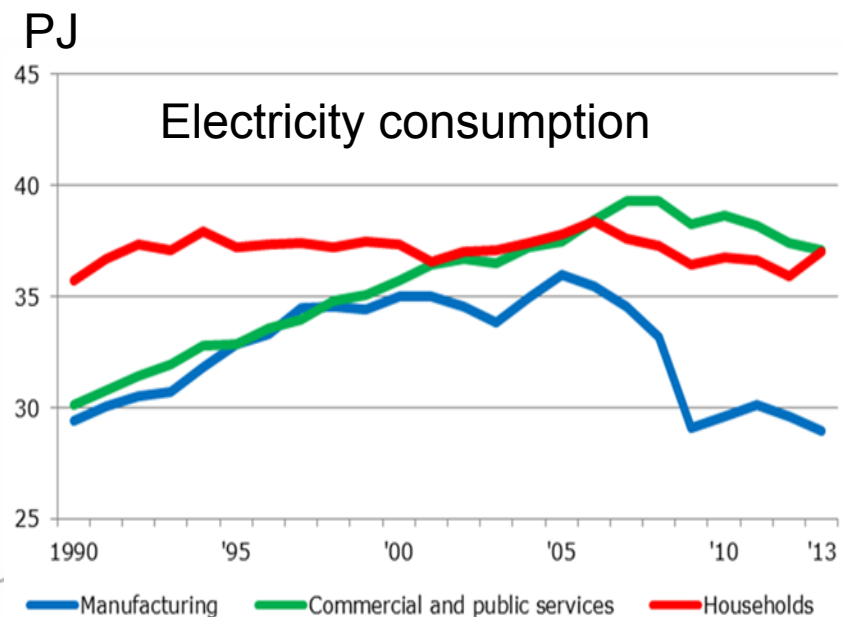
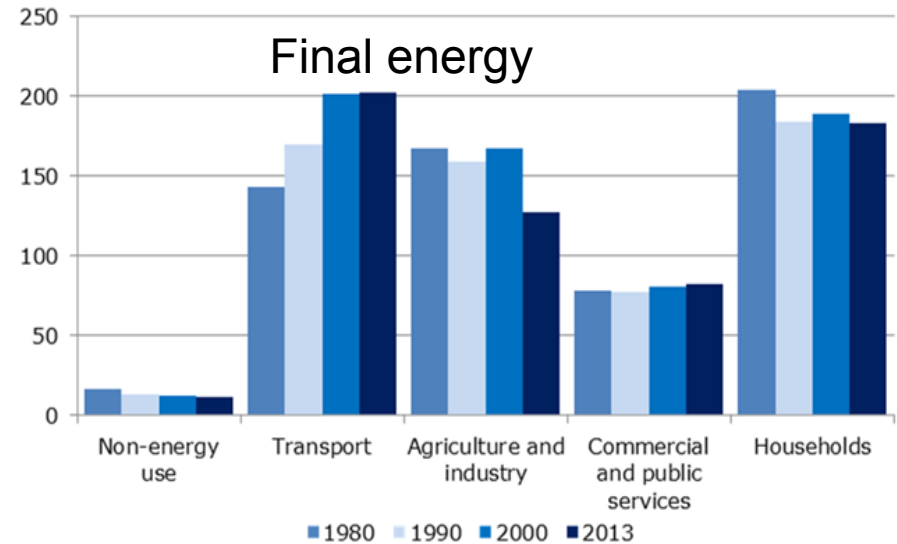
EE in Denmark - overview

- Strong EE improvements
- De-coupling energy consumption and economic growth
- Also under the actual economic crises
- Long-term stable policy framework
- Combination of several policies and measure



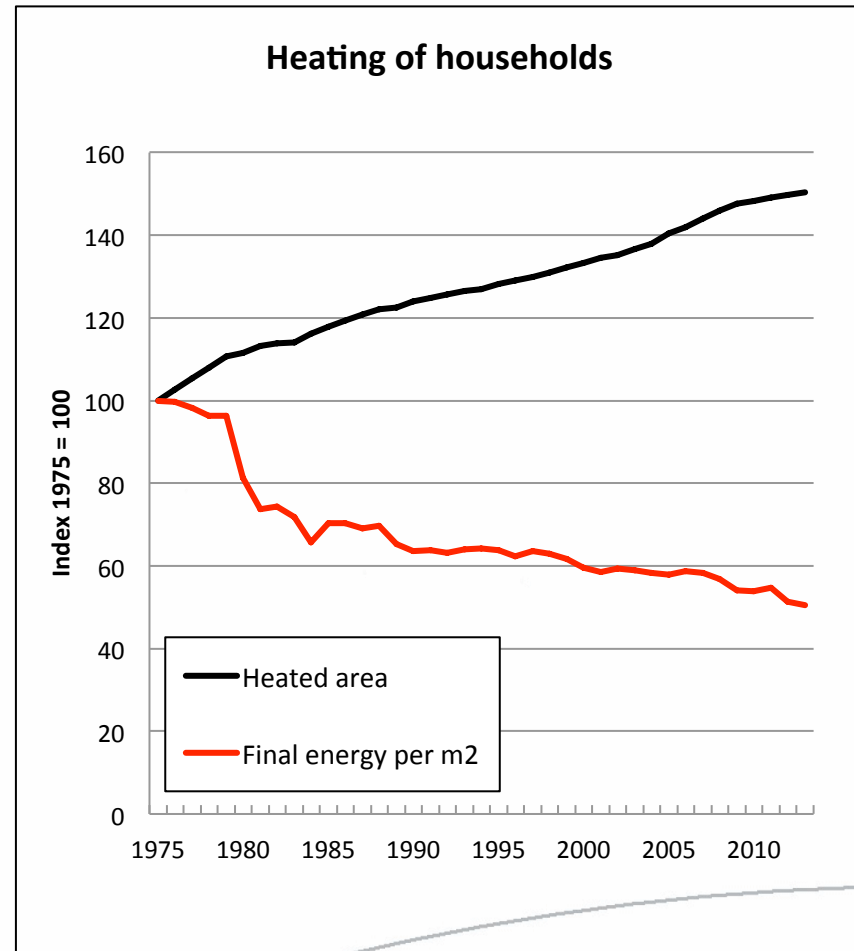
Strong end-use EE improvements

- High economic growth – more energy services
- Stable consumption
 - Not transport
- Combination of measures has delivered
 - Economic incentives- tax on energy, etc.
 - Regulation – building codes etc.
 - Information, awareness, education, etc.



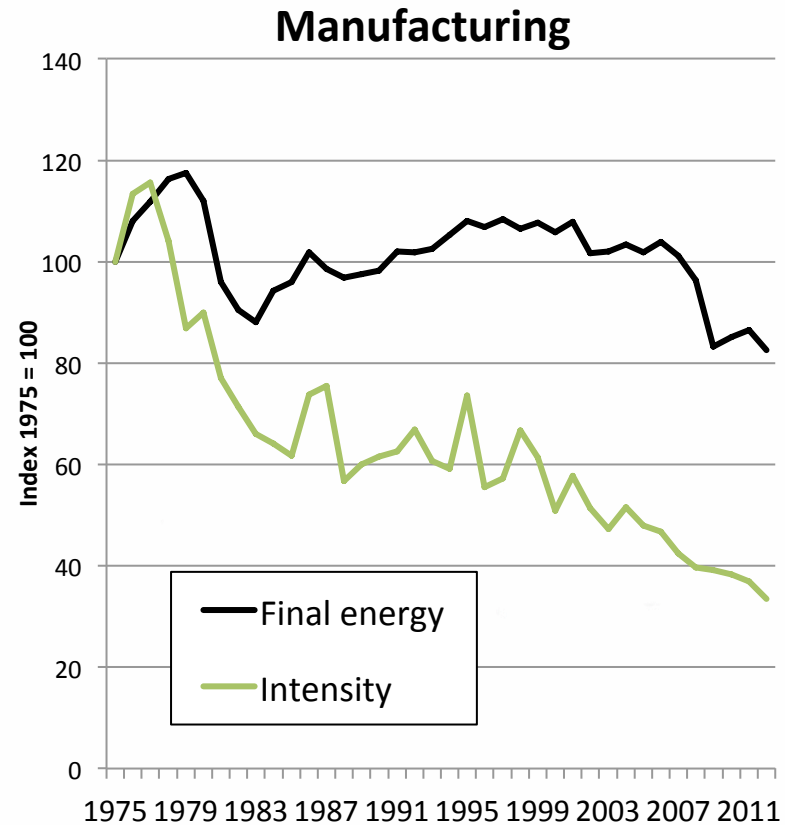
Buildings: Big saving over the last 35 years

- 45 pct. lower consumption per m²
 - Very strong improvement from 1979 to 1984
- But almost 40% of energy consumption still in buildings
 - Still a big potential
 - In Denmark and global
- Measures are needed



High efficiency improvement in industry

- CO2-packages in 1993 and 1996
 - CO2-tax
 - Voluntary agreements scheme
 - Subsidy scheme
- Involvement of energy utilities since 1993
 - Strong focus on industry

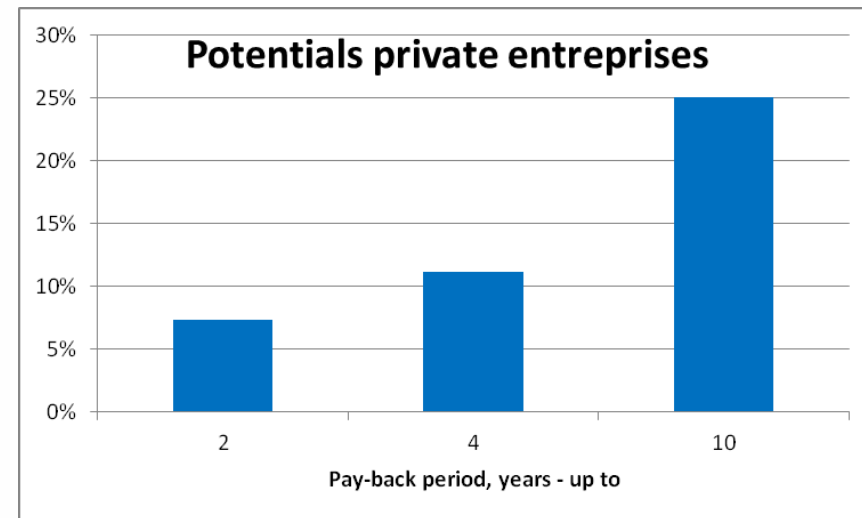
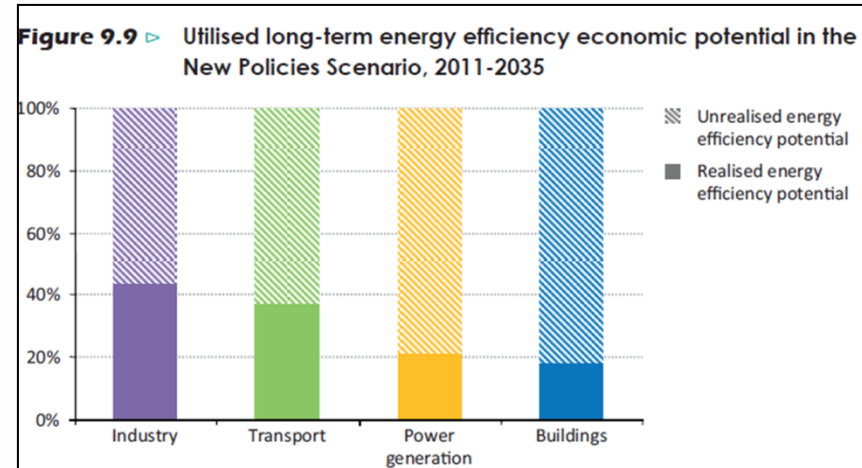


Decrease in intensity:

2000-2013: 3,6 % p.a.

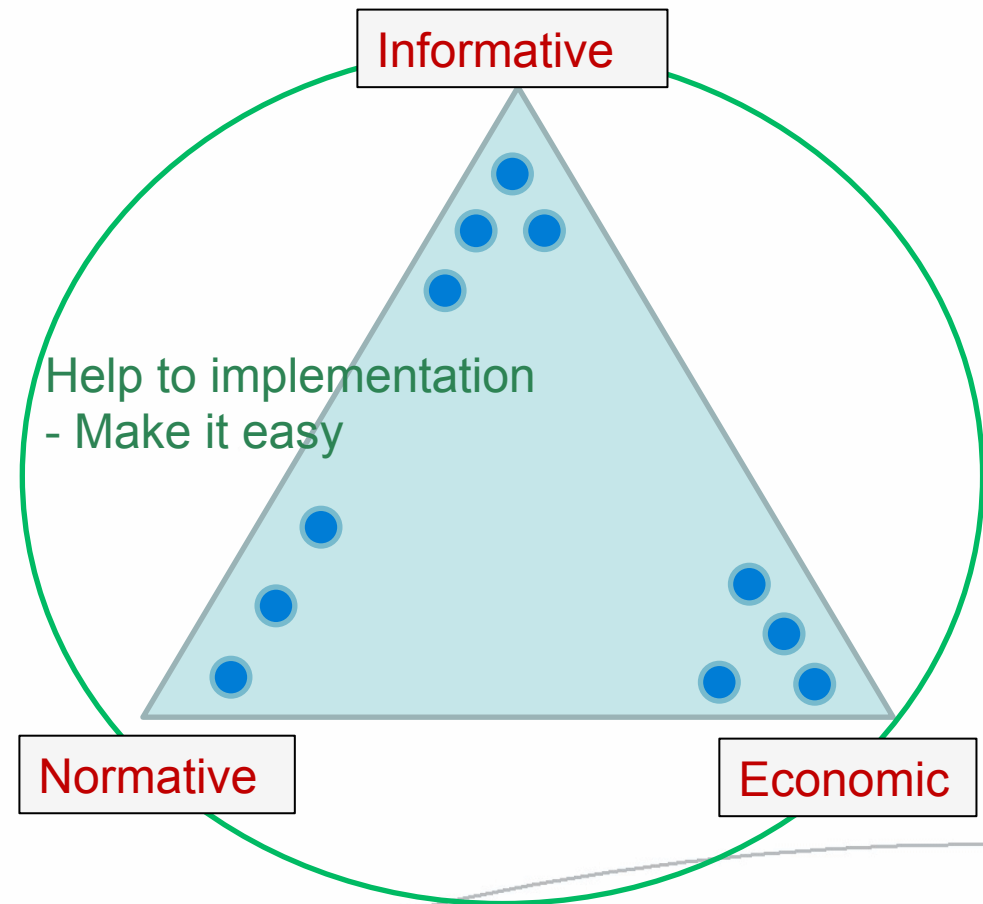
Still cost-effective potentials

- Global
 - IEA studies
- EU
 - Studies published by the Commission
 - 27% EE target for 2030 – 20% reduction compared to 2005
- Denmark
 - New study for industries and commercial sector
 - Big potential in existing buildings



Combinations

- Of measures
 - Strong EU requirements
- Of target groups
 - End-users
 - Producers of products
 - Installers
- Of actors
 - EU, National, Local
 - Installers
 - Energy companies



Main EE measures in Denmark

- Taxes on energy and CO2
 - Incentives to reduce consumption
- Regulation
 - Standards, norms, etc.
 - Especial buildings and products – and cars, etc.
- Information, campaigns, etc.
 - Both to end-users and to installers, etc
- Help to implement savings
 - Obligations for energy providers, subsidies, etc.
 - Especially existing buildings and private enterprises
- Combinations are important

Role of energy companies

- History

- DSM/IRP requirements introduced in 1995 for the electricity sector
 - For natural gas and district heating in 2000
- Main focus information, consulting, audits
 - Only in relation to the utilities own consumer
 - No saving target
 - Strong focus on industries
 - Competence was established
- Liberalization in 2000 – start of unbundling
 - The IRP concept difficult
 - DSM for distributors

Introduction of EEO

- EEO part of a 2005 policy agreement on energy savings
- The distribution companies where positive
- A legal basis for setting EE obligations was amended to the supply acts in 2006
(Electricity, Natural gas, District heating)
- Implemented by a voluntary agreement
 - The oil companies (oil for heating) are also included
- Specific requirement for companies, which not are parts of the agreement

Why EE obligations?

- Political target to phase out fossil fuel by 2050
 - EE is an important tool to reach the target
- Supporting implementation of EE
 - Savings in existing buildings and industry are complicated
 - Energy companies are close to the consumers and cover all part of a country
- A secure and stable way to finance energy savings activities
 - Difficult to get money over the state budget
- Transformation of the utilities to energy service providers
 - Provides energy services to the costumers in a cheap way

Incentives for utilities?

- Depend on organization and regulation
 - Integrated companies or unbundling
 - Distributors or retail sales companies
- Can serve their customers
 - Help them to reduce their bill
 - Selling energy services
- Can create income – profits
 - In some US states are profits linked to savings
- Not about competence

EU Energy Efficiency Directive

- EEO is a very central part of the directive (article 7)
 - Important element to reach the 20 pct. saving target for 2020
 - Annual target 1,5 pct. of final energy consumption
- 4-6 Member States had EEO before the directive
 - France, Italy, UK, DK, Polen,...
- 17-18 Member States have EEO as part of their implementation of EED

Energy efficiency obligations

Annual saving target

- Focus on realization
- Target has been increased
- Market based
- Help to implementation

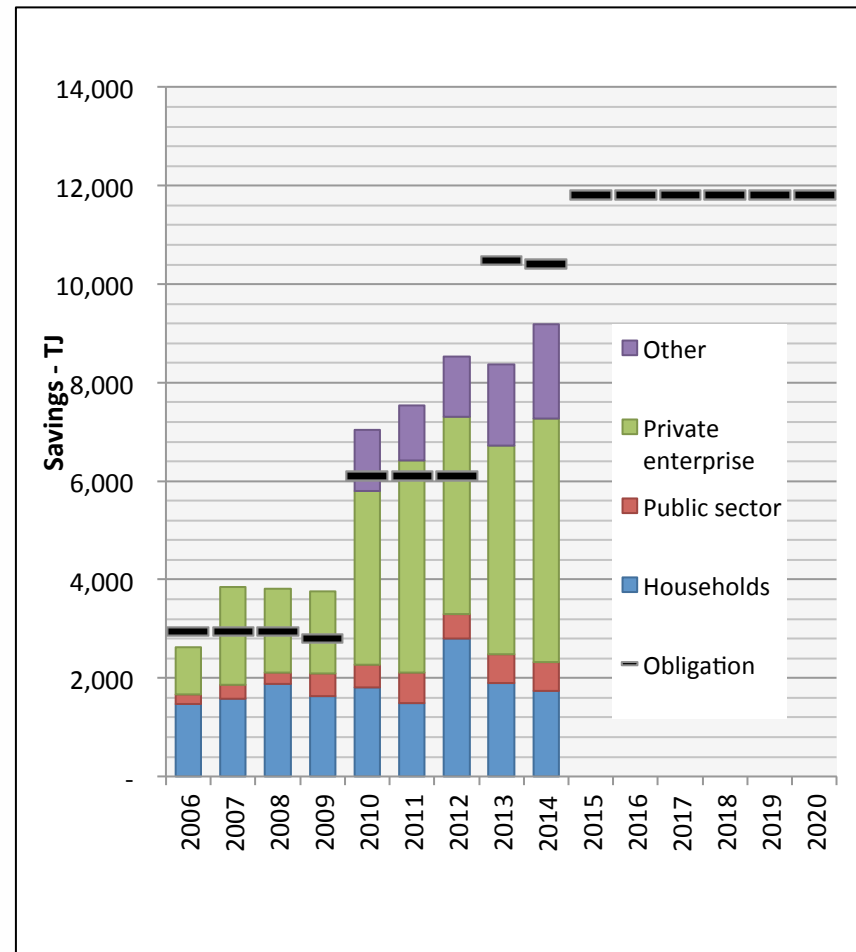
Selling energy services – not only kWh

- Transforming the energy utilities

Financed by the tariffs

- Not from the state budget

Strong cost-effective measure



Main principles of the EEO scheme

- Obligation is placed on the distribution companies
 - Electricity, Natural Gas, District heating, Oil
 - Approx. 450 companies involved
- Large freedom to deliver savings
 - Focus on cost-efficiency – lowest cost for utilities
 - Freedom to find savings in all sectors and within all types of energy use
- Companies must be direct or indirect involved in the implementation to count the saving
- Involvement includes advice, energy audits, subsidies, etc.
- Agreement between distribution company and consumer must be in place before project implementation

Savings – Where?

- Final energy consumption in all sectors
 - All end-uses of energy
 - The basis of calculating savings is the net supply of energy to end users – hence small RE equipment (local solar collectors, wind mills etc.) and heat recovery projects can count as an energy saving
 - Some household appliances are not accepted
 - Some measures within transport are included from 2013
- Grid losses (technical) – mostly in district heating
- Efficiency improvement in energy production is in principal not included in the scheme
 - Exception to the rule: Solar thermal is permitted

Target

- Target is set for final energy

	PJ	% of final energy*
2006-2009	2.95	0.7
2010-2012	6.1	1.5
2013-2014	10.7	2.6
2015-2020	12.2	2.9

* Final energy in 2010. Energy used for transport is excluded

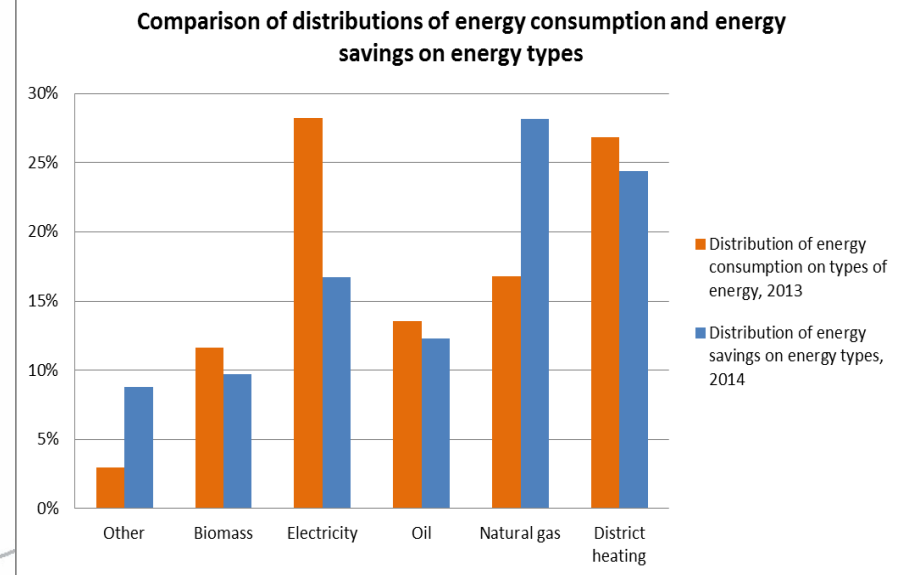
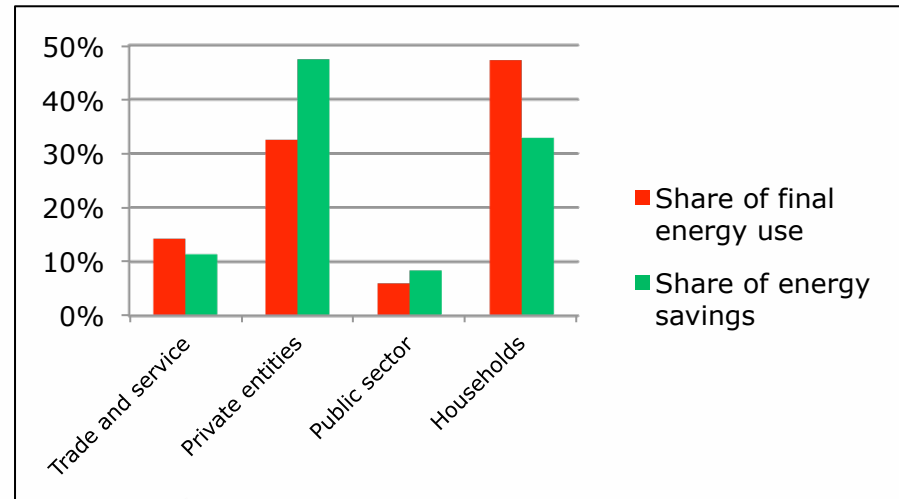
- Target is defined at branch level
 - No targets for individual companies
 - No sub-targets for sectors (households etc.)

Who fulfills the obligation?

- The distribution companies are not allowed to do very much themselves
 - Regulated monopoly companies
- Have to involve external actors
 - Can be another company in the same group
 - But can also be private engineering companies, plumbers, construction companies, etc.
- There can be several links from the distribution company to the end-user

Distribution of savings in 2014

- Between sectors
 - More in private entities
 - More in public sector
 - Less in households
 - SME maybe a problem
- Between fuels
 - More natural gas
 - Less electricity
 - Other fuels – their share



Cost and financing

Utility costs 2013:

Companies	Savings MWh	Total costs Mio. Euro	Cost Cents/kWh
Electricity	960,000	57.9	6.0
Natural gas	538,842	29.1	5.4
District heating	719,060	33.6	4.7
Oil	81,951	3.6	4.4
Total	2,299,853	124.3	5.4

- 5.4 Eurocents per kWh first year savings
- App. 0.5 Eurocent per kWh with an average lifetime on 10 years

Financing:

- Elec. and natural gas companies:
 - A surplus to the regulated price cap
 - Cover their actual costs
- DH: Just a part of their normal cost
 - Non-profit companies
- Oil: Commercial companies – a part of their tariffs

Experiences

- Efficient and cost effective system
 - 3 independent evaluations
 - All branches have fulfilled there target 2006-2014
 - The utility costs have only increased marginally even though the EE target has increased
 - In general cost-effective
 - Involvement of external actors and energy service providers has been successful
- Have seen some change of utilities to be energy services providers
 - Lower the consumers bill – not (only) price per kWh

Distributors or retail energy sales companies?

- The Danish solution is based on:
 - A historical background
 - The liberalization of the energy sector in 2000
 - The fact that the distribution companies are known and regulated – no regulation of sales companies
- Advantage of having the obligation on the retail sales companies
 - It is primarily the retail sales companies, which have the relation to the consumers, and they do the actual work
 - If the obligations were moved to the retail sales companies would the cost be part of the market price – better incentive to cost-efficiency

Obligations/White certificates

- The Danish system is NOT a full white certificates system
 - No independent verification of saving
 - No trading of certificates
- Lower cost for verification and administration
 - Quality assurance is managed by the obligated parties
 - Implementation and verification is handled by the same company
- Not clear whether a market will work well

Challenges

- **Additionality**
 - Difficult to measure the additional effects
 - Difficult to ensure additionality
 - Especially in the building sector
- **Market and other actors**
 - Some actors argue that the energy companies have a advantages
 - Use of companies in the same group
 - Important to ensure transparency
- **Keep the rules simple**
 - Low cost for administration are important

Conclusion

- Energy efficiency has delivered
- Still a big cost-effective potential
 - Traditional electricity consumption will not increase
 - But new consumptions for transport and heating
- Combination of measures are needed
- EEO is a strong cost-effective measure
 - Utilities can play an important role
- Thank you for your attention
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